FINANCIAL STATEMENTS DECEMBER 31, 2022





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INDEPENDENT AUDITOR'S REPORT

To the Members of The Earth Rangers Foundation

Opinion

We have audited the financial statements of The Earth Rangers Foundation, which comprise the statement of financial position as at December 31, 2022, and the statements of operations and changes in net assets, and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of The Earth Rangers Foundation as at December 31, 2022, and its results of operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of The Earth Rangers Foundation in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing The Earth Rangers Foundation's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate The Earth Rangers Foundation or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing The Earth Rangers Foundation's financial reporting process.

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INDEPENDENT AUDITOR'S REPORT, CONTINUED

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements. As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of The Earth Rangers Foundation's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on The Earth Rangers Foundation's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause The Earth Rangers Foundation to cease to continue as a going concern.
- 'Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

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CHARTERED PROFESSIONAL ACCOUNTANTS LICENSED PUBLIC ACCOUNTANTS





STATEMENT OF FINANCIAL POSITION

AS AT DECEMBER 31, 2022

ASSETS	2022	2021 (Note 15)
Current Cash Short-term investments (Note 6) Accounts receivable HST rebate recoverable Prepaid expenses	\$ 710,174 3,103,481 218,336 76,671 218,967 4,327,629	\$ 3,870,380 101,702 262,416 71,294 122,833 4,428,625
Capital assets (Note 4) Prepaid lease (Note 5)	15,930,726 <u>555,666</u> \$ 20,814,021	16,722,245 588,342 \$ 21,739,212
LIABILITIES	<u> </u>	φ 21,700,212
Current Accounts payable and accrued liabilities (Note 6) Deferred revenue (Note 8)	\$ 271,945 <u> 3,326,143</u> 3,598,088	3,573,440
Contributions to fund capital assets (Note 7)	<u> </u>	<u>16,722,245</u> 20,542,518
COMMITMENTS (Note 12)		
NET ASSETS	1,285,207 \$ 20,814,021	<u>1,196,694</u> \$ 21,739,212
Approved on behalf of the board		

Director _____

Director _____



STATEMENT OF OPERATIONS AND CHANGES IN NET ASSETS

FOR THE YEAR ENDED DECEMBER 31, 2022

	Programs 2022 (Note 2g)	Other 2022 (Note 2g)	Total 2022	Programs 2021 (Note 2g)	Other 2021 (Note 2g)	Total 2021
Revenue Donations (Note 9) The Schad Foundation donation Government and other grants Other (Note 13) Sponsorship Amortization of contributions to fund capital assets (Note 7)	<pre>\$ 1,543,677 77,505 915,494 197,457 1,515,335</pre>	\$ _ 1,483,841 - 40,476 - 830,197	\$ 1,543,677 1,561,346 915,494 237,933 1,515,335 830,197	\$ 1,240,712 945,133 1,541,053	\$ - 896,704 - 200,234 - 872,802	 \$ 1,240,712 896,704 945,133 200,234 1,541,053 872,802
Interest Government Assistance (Note 3)	4,249,468 	<u>48,037</u> 2,402,551 <u>-</u> 2,402,551	48,037 6,652,019 	- 3,726,898 49,702 3,776,600	7,147 1,976,887 303,883 2,280,770	7,147 5,703,785 353,585 6,057,370
Expenses Operating (Note 10) Depreciation of capital assets External program costs	4,229,765 	1,483,841 830,197 2,314,038	5,713,606 830,197 <u>19,703</u> 6,563,506	3,710,817 	1,367,896 872,802 2,240,698	5,078,713 872,802 65,783 6,017,298
Excess of revenue over expenses for the year	-	88,513	88,513	-	40,072	40,072
Net assets, beginning of year Net assets, end of year	<u>-</u> \$ -	1,196,694 \$1,285,207	1,196,694 \$ 1,285,207		1,156,622 \$ 1,196,694	1,156,622 \$ 1,196,694



STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED DECEMBER 31, 2022

		2022		2021
Cash flows from operating activities Excess of revenue over expenses Adjustments for items not affecting cash Depreciation of capital assets Amortization of prepaid lease Amortization of contributions to fund capital assets Change in non-cash working capital items (Note 11)	\$	88,513 830,197 32,676 (830,197) (279,616)	\$	40,072 872,802 32,676 (872,802) 502,226
		(158,427)	_	574,974
Cash flows from investing activities Purchase of capital assets Purchase of short-term investments, net of maturities	-	(29,678) (3,001,779) (3,031,457)		(31,031) (102) (31,133)
Cash flows from financing activities Contributions restricted for capital purposes		29,678		31,031
(Decrease) Increase in cash Cash, beginning of year Cash, end of year		(3,160,206) <u>3,870,380</u> <u>710,174</u>	\$	574,872 3,295,508 3,870,380



NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2022

1. DESCRIPTION

The Earth Rangers Foundation ("Earth Rangers") was incorporated under Letters Patent on June 10, 1999 and its objectives were amended by Supplementary Letters Patent on March 2, 2011. Charitable status was received retroactive to November 1, 2000. On April 9, 2014, Earth Rangers approved its Articles of Continuance to continue from the Canada Corporations Act to the Canada Not-for-profit Corporations Act.

Earth Rangers is a registered charity and is exempt from income taxes. Earth Rangers' registration number is 89220 0528 RR0001.

The objectives of Earth Rangers are summarized as follows:

- (a) To preserve, protect, restore and improve the natural resources and environment.
- (b) To educate and increase the public's understanding of natural ecosystems by:

(i) establishing, providing, promoting, operating, maintaining, assisting or supporting qualified donees that have as their charitable purposes the protection, conservation or restoration of natural ecosystems;

(ii) educating young people about natural ecosystems, biodiversity and preservation activities and conserving natural ecosystems through programming including seminars, conferences, public forums, television programming, live shows and internet programs.

(c) To receive and maintain a fund or funds and to apply all or part of the principal and income therefrom, from time to time:

(i) to and for the benefit of other qualified donees as the Board of Directors may determine, having charitable purposes and objects similar to Earth Rangers, and/or;

(ii) for charitable purposes of an educational nature, and in particular, to provide scholarships, fellowships, bursaries, prizes and financial assistance to young Canadians, and to provide equipment, furnishings, teaching aids, and supplies to educational institutions in Canada and to educational institutions outside Canada who are qualified donees under the provisions of the Income Tax Act (Canada).

(d) To do all such other things as are incidental and ancillary to the above listed objects of Earth Rangers.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

These financial statements are prepared in accordance with Canadian accounting standards for not-for-profit organizations. The significant policies are detailed as follows:

(a) Cash and cash equivalents

Cash equivalents consist principally of money market funds and other highly liquid interestbearing instruments with original maturities of three months or less.



NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2022

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued

(b) Financial instruments

Financial instruments are initially measured and recorded in the financial statements at fair value. Short-term investments are subsequently measured at fair value, and all other financial assets are subsequently measured at cost. Financial liabilities are subsequently measured at amortized cost. For this purpose, cost is deemed to be the amount of the financial liability at the time it was originally recognized.

(c) Capital assets

Purchased capital assets are recorded at historical cost and donated capital assets are recorded at fair value at the date of contribution. Earth Rangers provides for depreciation using the straight-line method at rates designed to depreciate the cost of the capital assets over their estimated useful lives. The annual depreciation rates are as follows:

Building	Straight-line	40 years
Automotive equipment	Straight-line	, 10 years
Furniture, fixtures, tools and	-	-
equipment	Straight-line	10 years
Land improvements	Straight-line	10 years
Website and application	-	-
software	Straight-line	3 years
Data and AV equipment	Straight-line	5 years
Shows	Straight-line	3 years

Costs directly related to the development of shows are included in capital assets when Earth Rangers can reliably demonstrate that there is a future economic benefit associated with these costs. These costs are expensed over their estimated useful lives which is the number of years the shows are expected to be presented. Such costs are expensed immediately when there is insufficient evidence that the costs are recoverable.

Earth Rangers allocates salary and benefit costs related to personnel who work directly on the development of capital assets, including the website and application software.

(d) Prepaid lease payments

Prepaid lease payments are amortized over the initial term of the lease.



NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2022

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued

(e) Revenue recognition

Earth Rangers follows the deferral method of accounting for contributions, which include donations and grants. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured. Pledges are recorded when received since they are not legally enforceable claims. Externally restricted contributions are deferred and recognized as revenue in the year in which the related expenses are recognized. Contributions used to fund capital assets are also deferred and amortized, and therefore recognized as income in the statement of operations and net assets on a straight-line basis over the estimated useful lives of the capital assets financed by those contributions.

Interest and dividend income is recorded on the accrual basis.

Government assistance is recognized when there is reasonable assurance that Earth Rangers will comply with the conditions required to qualify for the assistance and collection is reasonably assured. Earth Rangers recognizes government assistance as revenue.

Other revenue is recognized when earned and collection is reasonably assured.

(f) Contributed services and materials

Contributed services are not recognized in the financial statements. Contributed materials are recognized in the financial statements at the fair market value when acquired.

(g) Segmented information shown on the statement of operations and changes in net assets

"Programs" represent expenses related to program activities that are funded by corporations and other third parties, as well as by The Schad Foundation in the event of a deficit.

"Other" represents non-program expenses that are primarily funded by The Schad Foundation. Non-program expenses include development, finance, information technology and administration. The Schad Foundation also funds all capital assets purchased by Earth Rangers, if not otherwise funded by another external source.

Operating expenses are recognized between "programs" and "other" based on the function to which the expenses are directly related.

(h) Use of estimates

The preparation of financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. By their nature, these estimates are subject to measurement uncertainty. The effect of changes in such estimates on the financial statements in future periods could be significant. Accounts specifically affected by estimates in these financial statements are accounts receivable, capital assets, government assistance, accounts payable and accrued liabilities, deferred revenue, and contributions used to fund capital assets.



NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2022

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued

(i) Reporting of controlled entities

Earth Rangers reports its financial results on a non-consolidated basis from the results of The Earth Rangers USA Foundation, a controlled not-for-profit organization incorporated in the United States.

3. GOVERNMENT ASSISTANCE

In the prior year, Earth Rangers was eligible to receive funding from the Federal government under the Canada Emergency Wage Subsidy (CEWS) program. Under the CEWS program, Earth Rangers was entitled to receive up to 75% of an employee's wages up to a set amount per week. The amount claimed under the CEWS program during the year ended December 31, 2021 amounted to \$353,585.

4. CAPITAL ASSETS

	Cost	Accumulated Depreciation	2022 Net
Building Automotive equipment Furniture, fixtures, tools and equipment Land improvements Application software Website Data and AV equipment Shows Construction in progress	\$ 26,669,778 115,994 2,190,359 1,662,387 314,995 3,800,847 1,811,772 44,980 16,561	\$ 10,923,779 82,676 2,108,303 1,641,243 306,215 3,800,847 1,789,086 44,798	\$ 15,745,999 33,318 82,056 21,144 8,780 - 22,686 182 16,561
	\$ 36,627,673	\$ 20,696,947	\$ 15,930,726
	Cost	Accumulated Depreciation	2021 Net
Building Automotive equipment Furniture, fixtures, tools and equipment Land improvements Application Software Website Data and AV equipment Shows	<pre>\$ 26,664,399 106,994 2,188,612 1,662,387 314,995 3,800,847 1,805,782 44,980 \$ 36,588,996</pre>	<pre>\$ 10,256,958 76,424 2,096,380 1,630,947 201,227 3,799,464 1,762,773 42,578 \$ 19,866,751</pre>	<pre>\$ 16,407,441 30,570 92,232 31,440 113,768 1,383 43,009 2,402 \$ 16,722,245</pre>

Included in furniture, fixtures, tools and equipment is \$39,229 (2021 - \$39,229) worth of artwork that is not subject to depreciation. Construction in progress is also not subject to depreciation. During the year, Earth Rangers received a donation of a tractor which has been recorded at a fair value of \$9,000.



NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2022

5. PREPAID LEASE AND LEASE OBLIGATION

In 2002, Earth Rangers entered into a lease agreement with the Toronto Region Conservation Authority for the rental of land within the Kortright Centre for Conservation. Earth Rangers currently operates out of a building constructed on the rented land. The lease was fully paid in a prior year for a period that covers up to July 31, 2042. The lease can be extended for a minimum of another 40 years at no cost. The lease payments have been recorded as a prepaid lease on the statement of financial position and are being amortized over the initial lease term on a straight-line basis.

6. CREDIT FACILITY

Earth Rangers has a revolving demand facility of \$500,000 that is due on demand and bears interest at the bank's prime rate + 0.74%, in addition to a \$100,000 credit card facility. The facilities are secured by a general security agreement constituting a first ranking security interest in all personal property of Earth Rangers, including a guaranteed investment certificate held in the amount of \$103,481 as collateral (2021 - \$101,702). As at December 31, 2022, Earth Rangers has not used its demand facility (2021 - nil) and has accessed \$41,774 of its available credit card facility (2021 - \$41,406), included in accounts payable and accrued liabilities.

7. CONTRIBUTIONS TO FUND CAPITAL ASSETS

These contributions represent the unamortized amount of contributions received for the purchase of capital assets. The amortization of these deferred contributions is recorded as revenue in the statement of operations and net assets. The change in this balance is as follows:

	2022	2021
Balance, beginning of year Restricted contributions transferred from deferred	\$ 16,722,245	\$ 17,564,016
contributions	29,678	31,031
In-kind contributions (Notes 4 & 10)	9,000	-
Amortization	(830,197)	(872,802)
	\$ 15,930,726	\$ 16,722,245



FOR THE YEAR ENDED DECEMBER 31, 2022

8. DEFERRED REVENUE

9.

Deferred revenue represents unspent externally restricted donations and grants. These amounts are expected to be used for operating expenses in the next fiscal year and therefore are classified as current liabilities.

Deferred revenue at year-end is as follows:

	2022	2021
The Schad Foundation Foundations and other registered charities Government Other private sources	\$ 2,718,557 308,086 - 299,500	\$ 2,809,580 315,167 24,615 424,078
	\$ 3,326,143	\$ 3,573,440
The changes in the deferred revenue balance are as follows:		
	2022	2021
Balance, beginning of year	\$ 3,573,440	\$ 2,996,169
Externally restricted donations received The Schad Foundation (Note 10) Foundations and other registered charities Government Other private sources	1,500,000 308,087 - 299,500 2,107,587	1,500,000 315,167 24,615 424,078 2,263,860
Deferred revenue recognized The Schad Foundation Foundations and other registered charities Government Other private sources	(1,561,346) (315,167) (24,615) (424,078) (2,325,206)	(201,942) (7,280) (549,632)
Transfer of deferred contributions to fund capital assets	(29,678) \$ 3,326,143	<u>(31,031</u>) <u>\$ 3,573,440</u>
DONATIONS		
	2022	2021
Foundations and other registered charities Individuals Other private sources	\$ 1,236,855 159,644 <u>147,178</u> \$ 1,543,677	



NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2022

10. RELATED PARTY TRANSACTIONS

Earth Rangers is related to The Schad Foundation by virtue of a common member. Transactions with The Schad Foundation occurred at the exchange amount which is the amount of consideration established and agreed to by the related parties.

Earth Rangers received donations of \$1,500,000 (2021 - \$1,500,000) from The Schad Foundation which were recorded as deferred revenue (Note 8).

Earth Rangers provides administrative services to The Schad Foundation. For the year ended December 31, 2022, Earth Rangers invoiced \$30,000 (2021 - \$30,000) for services performed for The Schad Foundation.

Earth Rangers is related to The Earth Rangers USA Foundation by virtue of being its sole member and having the right to appoint all of The Earth Rangers USA's Board of Directors. The Earth Rangers USA Foundation shares the same purpose as Earth Rangers, with its intended community of service being the United States of America. The Earth Rangers USA Foundation was incorporated on September 13, 2021, and was approved as being exempt from federal income tax under Internal Revenue Code Section 501(c)(3) retroactive to the date of incorporation. There are no restrictions on the resources controlled by the entity, and there are no significant differences in accounting policies from the controlling entity.

The financial position of The Earth Rangers USA Foundation reflects assets of \$61,219, liabilities of \$61,219, and net assets of nil as at December 31, 2022. As at December 31, 2021, The Earth Rangers USA Foundation had assets, liabilities, and net assets of nil. Revenues and expenses for the year ended December 31, 2022 are nil (2021 - nil). Cash flow from operations for the year ended December 31, 2022 are \$61,219 (2021 - nil).

Earth Rangers paid consulting and professional fees of \$292,137 (2021 - \$12,139) to incorporate, organize, and fund the start-up of The Earth Rangers USA Foundation. These amounts have been expensed in Earth Rangers.

During the year, a past-chair of the Earth Rangers' Board of Directors donated a tractor in-kind to Earth Rangers. This transaction was valued in these financial statements at the fair market value of the asset received of \$9,000.

11. CHANGE IN NON-CASH WORKING CAPITAL

	2022	(2021 Note 15)
Accounts receivable Prepaid expenses Accounts payable and accrued liabilities HST rebate recoverable Deferred revenue	\$ 44,080 (96,134) 25,112 (5,377) (247,297)	\$	(156,074) 30,767 48,430 1,832 577,271
	\$ (279,616)	\$	502,226



NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2022

12. COMMITMENTS

13.

As at December 31, 2022, the Earth Rangers has the following outstanding commitments with respect to leased vehicles and open purchase contracts:

2023		\$ 30,350
OTHER REVENUE		
	2022	2021
Conference and events Community programs Feed-in Tariff Rent Facility rental Gear sales Shared services revenue Miscellaneous	\$ 2,650 8,650 45,295 83,862 27,000 15,582 30,000 24,894	\$ - 2,000 51,447 83,862 - 23,679 30,000 9,246
	\$ 237,933	\$ 200,234

14. FINANCIAL INSTRUMENTS

Financial instruments consist of recorded amounts of short-term investments and accounts receivable which will result in future cash receipts, as well as accounts payable and accrued liabilities which will result in future cash outlays. The carrying value of these instruments approximate their fair value due to their immediate or short-term liquidity.

It is management's opinion that Earth Rangers is not exposed to significant currency, credit, interest rate or liquidity risk.

There have been no changes to management's assessment of their exposure to the above risks from the prior year.

15. COMPARATIVE FIGURES

Certain comparative figures in the statement of financial position have been reclassified, where applicable, to conform to the presentation used in the current year. The changes do not affect prior year earnings.

